



SUMMIT **EU**

JUNE 24 - 28 | MUNICH **2024**

SPONSORS MANUAL

<https://riscv-europe.org/summit/2024>



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General Information & Contacts

Conference June 24 – 28, 2024
Exhibition June 25 – 27, 2024

Venue Event Center Messe München (MOC)
Lilienthalallee 40
80939 Munich | Germany



Conference Host RISC-V International Association
c/o Meyerlustenberger Lachenal AG
Schiffbaustrasse 2
8005 Zurich | Switzerland



Conference Organisation K.I.T. Group GmbH Dresden
Bautzner Str. 117-119
01099 Dresden | Germany
☎ +49 351 65573-137 | ✉ risc-v@kitdresden.de



Conference & Exhibition Program

Conference

Monday, June 24

RISC-V tutorials (beginner and intermediate), RISC-V technical workgroup meetings (members only)

Tuesday, June 25 - 27

Conference plenary program, Exhibition, Social Events

Friday, June 28

Side Events

The detailed program is available on the conference website <https://riscv-europe.org/summit/2024/conference>

Exhibition

Monday, June 24, 2024, 10 am to 6 pm Set-Up (furnishing/equipping booths)

The booths/floor spaces will be prepared by the officially commissioned booth constructor the day before and be „ready to move in“ on Monday morning.

Tuesday, June 25 to Thursday, June 27

daily, during the official conference plenary program breaks

Exhibition Opening Hours

Kindly note that the expo area is only opened during the official conference plenary program breaks. Delegates will be kindly guided in the plenary hall and asked to leave the expo area after each break. It is still recommended to not leave any valuables at the booths unattended / freely available when the booth is not staffed.

Thursday, June 27

after the last official conference plenary program break

Dismantling

Please make sure to schedule potential pick-ups of material on that day as the venue cannot provide large storage areas for long after the event.



Platinum & Gold Sponsors

Booth Spaces

Platinum sponsors receive a 3x2m booth space, for upgraded platinum sponsors the booth space is 6x4m. Gold sponsors receive a 2x2m booth space. The floor plan will be available on the website. All sponsors will be contacted regarding the booth allocation and assignment of booth numbers until the beginning of May.

The booth space includes

- back wall (h250 cm) as backdrop with sign/banner at the top with sponsors name (b962mm, h962 mm). Layout files for the backdrop print must be sent to risc-v@kitdresden.de until **Monday, May 13**, the latest.
- carpet, ultramarine (in whole expo area). ■ If a different color for the booth is desired, please contact risc-v@kitdresden.de.
- power supply
- table (incl. table cloth) and 2 chairs. Platinum and Gold sponsors may choose between a regular table with two chairs or a standing table with two bar chairs. Please send your choice to risc-v@kitdresden.de until **Monday, May 13**, the latest.

Option 1: regular



- table, white: w130 cm, h72 cm, incl. table cloth
- chairs, anthracite

Option 2: standing



- table, white: Ø70 cm, h110 cm, incl. table cloth
- chairs, white: h77 cm (seated)

Silver Sponsors: Tabletops

Silver sponsors receive a floor space with a table (white, w130 cm, h72 cm, incl. table cloth), 2 chairs (anthracite) and power supply. The floor plan will be available on the website. All sponsors will be contacted regarding the booth allocation and assignment of booth numbers until the beginning of May.



Sponsors may place roll-up banners behind their table top to further customise the floor space. Kindly note that the whole exhibition area is carpeted with carpet in ultramarine. ■ If a different color for the booth is desired (at extra cost), please contact risc-v@kitdresden.de.

Platinum & Gold & Silver Sponsors: additional booth equipment & furniture

Additional furniture and equipment may be rented with the following partners

- furniture: Rappenglitz (official booth constructor) → order via webshop <https://shop.rappenglitz.de/en/> and indicate the following event details: event: RISC-V Summit Europe 2024; hall: Hall 4; booth: tbc with event organiser
- AV /technical equipment / Lightning: BTL/MOC → [order forms](#) and requests need to be send to messeteam-muenchen@btl-x.de

Please also consider [the technical guidelines of the venue](#) regarding any booth plans. Individual booth designs must be submitted for approval to risc-v@kitdresden.de.



Platinum Sponsors: Keynote Presentations & 2-minute video with RISC-V on Youtube playlist & meeting room

Keynote Presentations

RISC-V Summit Europe will have a diverse and knowledgeable audience. Your 15-minute keynote (20 minutes for upgraded platinum sponsors) should give interesting technical insight and avoid too much emphasis on marketing. We would like to receive slides until **Monday, June 3, the latest**, for review and feedback (if necessary). Please send them to risc-v@kitdresden.de. The submitted slides will be available for presentation in the plenary hall accordingly.

Presenter title, name, bio, photo, email as well as talk title and abstract should be provided until **Friday, May 10**, for inclusion on the website and pre-show promotion.

2-minute video with RISC-V on Youtube playlist

RISC-V International CEO, Calista Redmond, accompanied by a camera team, will host the interviews for the 2-minute videos. Interviews will take place on Tuesday, June 25, and Wednesday, June 26. Please inform us at risc-v@kitdresden.de if you have a preferred interview day and who will be the person to be interviewed. Detailed information about the interview process will be sent in due time before the event.

Private meeting room

As part of the platinum sponsor package, companies may have access to a private meeting room during the conference. Please inform the conference organisation at risc-v@kitdresden.de until **Monday, May 13**, if you wish to make use of the meeting room.



Platinum & Gold Sponsors: Demo Theatre Presentations

The Demo Theatre is on the exhibition show floor and is your chance to give a product demonstration or more in-depth technical presentation. Each Demo Theatre presentation is 10 minutes long. A presentation laptop is available in the room, presentations may be brought on a USB-drive which can be connected to the laptop. Presenter title, name, bio, photo, email as well as talk title and abstract should be provided until **Friday, May 10**, for inclusion on the website.



Gold Sponsors: 2-minute lightning talk in plenary

This is a chance for you to give a short, punchy product pitch in 2 minutes. We recommend a maximum of two slides and a tight script for maximum impact. We will be policing the time limit, after two minutes, your time is up!

We would like to receive slides until **Monday, June 3, the latest**, for review and feedback (if necessary). Please send them to risc-v@kitdresden.de. Presenter title, name, bio, photo, email as well as talk title and abstract should be provided until **Friday, May 10**, for inclusion on the website and pre-show promotion.

Extra Sponsorships

Lanyard sponsorship

A preview of the lanyards must be sent to risc-v@kitdresden.de until **May 31**, the latest. Approx. 800 lanyards must be provided. The final total of lanyards must be confirmed by the conference organisation. Lanyards must be produced and delivered to the venue at the sponsors own costs until **June 23**, the latest.

WiFi sponsorship

The sponsor may choose the WiFi network name (max. 30 characters) and password (min. 8 characters) in cooperation with the conference organisation. If the technical set-up of the WiFi network allows, the sponsor's logo will be included on the login page and a landing page may be defined in cooperation with the conference organisation.

Lounge area sponsorship

The sponsor may place roll-ups (production/delivery at own cost) in the lounge area. Lounge area is equipped with white cushion chairs and low round tables. The sponsor may choose different furniture at extra cost, in cooperation with the conference organisation.





Extra Sponsorships

Drinks Reception sponsorship

The sponsor may put up roll-ups in the reception area during the drinks reception (production/delivery at own cost). The conference organisation will inform the sponsor about the chosen catering during the reception. The sponsor may upgrade the catering at additional cost.

Bulk buy of 20 tickets (no logo on slides/signage)

Contact risc-v@kitdresden.de to request more information.

Demo Theatre naming rights

Contact Stefan Wallentowitz (stefan.wallentowitz@hm.edu) to request more information.

Contribution to diversity scholarship

Contact risc-v@kitdresden.de to request more information.

Collaboration breakfast sponsorship

Contact risc-v@kitdresden.de to request more information.

Access to Venue

Address

MOC Entrance
Lilienthalallee 40
80939 Munich | Germany

GPS Coordinates

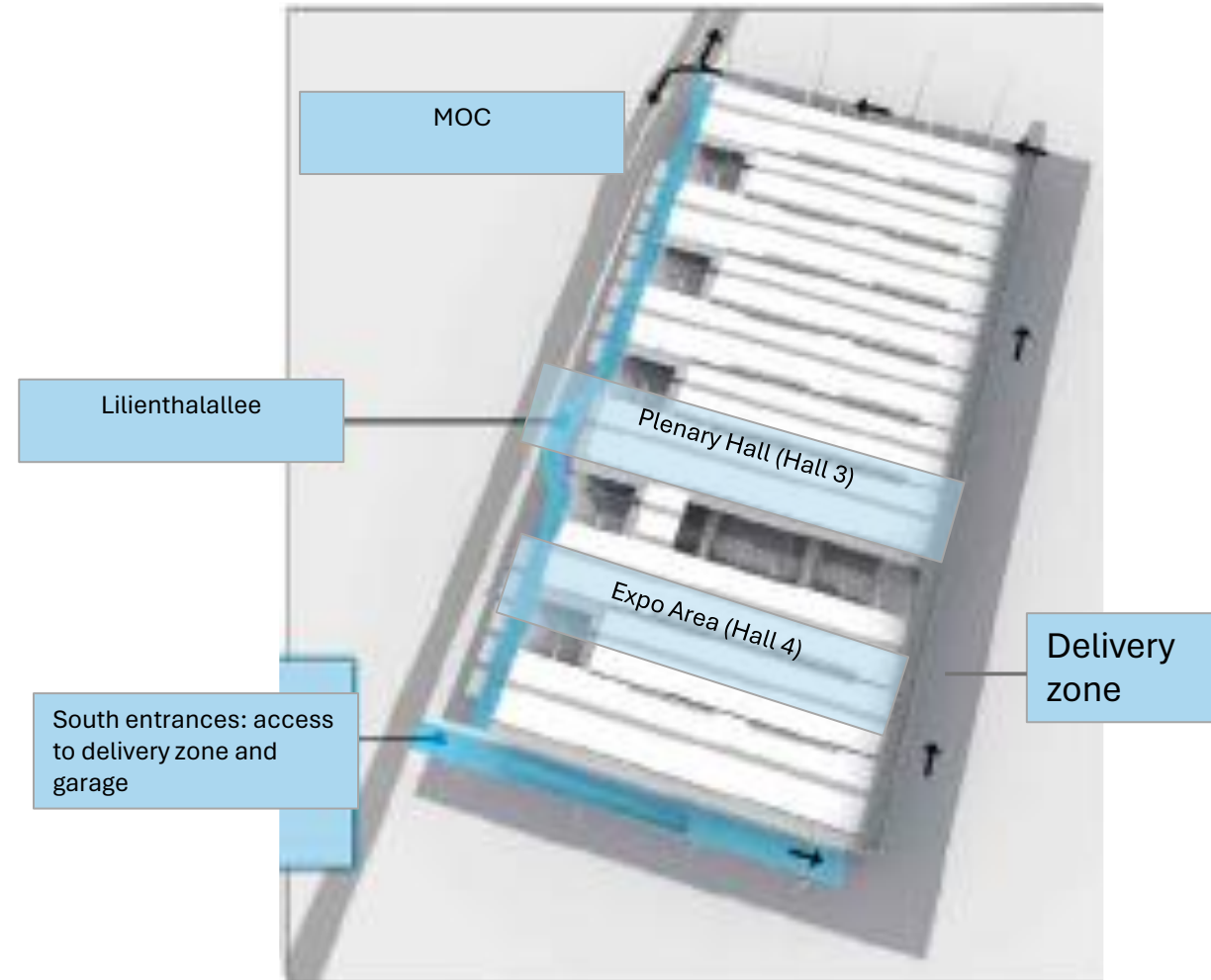
Longitude: 11.610602
Latitude: 48.198273

Kindly note that a security deposit of 100 EUR has to be paid for each vehicle entering the delivery zone. The unloading time per vehicle is calculated as follows:

- car ~1
- transporter/car with trailer ~2h
- truck ~3h

The deposit will be refunded after timely exit of the delivery zone.

Clearance height of delivery zone gates is 4.25m. They are 6m wide.





Deliveries & Pick-Ups

Address

MOC Entrance
Lilienthalallee 40
80939 Munich | Germany

Deliveries directly to the venue can only be realised during the conference. Deliveries before the conference can be arranged with the official MOC partner, Schenker Deutschland AG.

Schenker Deutschland AG

Lilienthalallee 40
Raum 0 031
80939 Munic | Germany

 Achilleas Stefanis

 fairs.muenchen@dbschenker.com

 +49 89 / 324 11 25

Please clearly state the name of the conference and name of sponsor on the delivery label so the package(s) can be assigned/delivered correctly.

Pick-Ups must be scheduled for the last day of the conference after/during dismantling times.

Sponsors Delegate Registration

Each sponsorship package includes a certain number of complimentary and reduced conference passes.

	Complimentary passes	Reduced passes
Platinum	10	10
Gold	6	5
Silver	2	3
Bronze	1	

Please use the unique registration link that has been sent to you via email to register delegates in line with your sponsorship package.

During the registration process you may mark additional programme bookings per delegate and also indicate if an invitation letter for VISA purposes is needed.

We recommend arranging your travel and booking accommodation at your earliest convenience as the availability of suitable flight connections and hotel rooms cannot be guaranteed at a later stage. For further information regarding travel and accommodation as well as updated information about the conference please visit the RISC-V website: <https://riscv-europe.org/summit/2024/>

Contact and invoicing:

btl next GmbH
Dirnismaning 26 | 85748 Garching bei München | Germany
Tel. +49 89 354760-10 | Fax +49 89 354760-29
messeteam-muenchen@btl-x.de | www.btl-x.de
Service office: Tel. +49 89 949-24910

Exhibitor	Hall / Stand no.	Outdoor exhibition area / Block
VAT no. (EU countries)	Contact	
Street / P.O. Box	E-mail	
Country / Town / Postcode	Tel. with area code and ext.	

We herewith order on the rental terms quoted (kindly note that your signature is required on page 4):

These prices include rental fees, delivery, installation, dismantling and collection. Any auxiliary equipment required, e.g. hydraulic lift or similar, are not included. All prices are in euros and subject to VAT.

■ Displays

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	01	27" LCD Display. Full HD 1920 x 1080, integrated speakers, including tabletop stand	<input type="checkbox"/> 100.00	<input type="checkbox"/> 125.00	<input type="checkbox"/> 135.00	<input type="checkbox"/> 150.00	<input type="checkbox"/> 170.00	<input type="checkbox"/> 175.00	<input type="checkbox"/> 180.00
	02	32" LCD/LED display. Full HD 1920 x 1080, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 170.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 260.00	<input type="checkbox"/> 280.00	<input type="checkbox"/> 290.00	<input type="checkbox"/> 295.00	<input type="checkbox"/> 305.00
	03	43" LCD/LED display. Full HD 1920 x 1080, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 235.00	<input type="checkbox"/> 285.00	<input type="checkbox"/> 330.00	<input type="checkbox"/> 350.00	<input type="checkbox"/> 370.00	<input type="checkbox"/> 380.00	<input type="checkbox"/> 390.00
	04	48" LCD/LED display. Full HD 1920 x 1080, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 310.00	<input type="checkbox"/> 360.00	<input type="checkbox"/> 400.00	<input type="checkbox"/> 430.00	<input type="checkbox"/> 450.00	<input type="checkbox"/> 460.00	<input type="checkbox"/> 470.00
	05	55" LCD/LED display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 400.00	<input type="checkbox"/> 450.00	<input type="checkbox"/> 505.00	<input type="checkbox"/> 540.00	<input type="checkbox"/> 560.00	<input type="checkbox"/> 580.00	<input type="checkbox"/> 600.00
	06	65" LCD/LED display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 500.00	<input type="checkbox"/> 630.00	<input type="checkbox"/> 735.00	<input type="checkbox"/> 740.00	<input type="checkbox"/> 770.00	<input type="checkbox"/> 800.00	<input type="checkbox"/> 840.00
	07	75" LCD/LED display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 650.00	<input type="checkbox"/> 810.00	<input type="checkbox"/> 900.00	<input type="checkbox"/> 1.000.00	<input type="checkbox"/> 1.030.00	<input type="checkbox"/> 1.060.00	<input type="checkbox"/> 1.090.00
	08	85" LCD/LED display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 890.00	<input type="checkbox"/> 1.150.00	<input type="checkbox"/> 1.350.00	<input type="checkbox"/> 1.510.00	<input type="checkbox"/> 1.600.00	<input type="checkbox"/> 1.690.00	<input type="checkbox"/> 1.770.00
	09	98" LCD/LED display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer (JPG, PNG, MP4, MOV, WMV), including wall bracket	<input type="checkbox"/> 1.400.00	<input type="checkbox"/> 1.700.00	<input type="checkbox"/> 2.000.00	<input type="checkbox"/> 2.300.00	<input type="checkbox"/> 2.450.00	<input type="checkbox"/> 2.500.00	<input type="checkbox"/> 2.630.00
	10	Design floorstand system for monitors from 32"-75" Only with order for monitor.	<input type="checkbox"/> 65.00	<input type="checkbox"/> 130.00	<input type="checkbox"/> 150.00	<input type="checkbox"/> 165.00	<input type="checkbox"/> 175.00	<input type="checkbox"/> 185.00	<input type="checkbox"/> 190.00
	11	Design floorstand system for monitors from 85"-98" Only with order for monitor.	<input type="checkbox"/> 200.00	<input type="checkbox"/> 290.00	<input type="checkbox"/> 390.00	<input type="checkbox"/> 410.00	<input type="checkbox"/> 420.00	<input type="checkbox"/> 440.00	<input type="checkbox"/> 460.00
	12	Content pre-test for integrated USB media players. Display will be delivered with your personal, tested content.	75.00						

■ Touch displays

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	13	27" LCD multitouch display. Full HD 1920 x 1080, integrated speakers, including tabletop stand	<input type="checkbox"/> 210.00	<input type="checkbox"/> 250.00	<input type="checkbox"/> 270.00	<input type="checkbox"/> 290.00	<input type="checkbox"/> 300.00	<input type="checkbox"/> 310.00	<input type="checkbox"/> 315.00
	14	32" LCD multitouch display. Full HD 1920 x 1080, integrated speakers, USBport mediaplayer, including wall bracket. Touch function only via external PC/laptop.	<input type="checkbox"/> 290.00	<input type="checkbox"/> 340.00	<input type="checkbox"/> 450.00	<input type="checkbox"/> 505.00	<input type="checkbox"/> 530.00	<input type="checkbox"/> 555.00	<input type="checkbox"/> 580.00
	15	43" LCD multitouch display. Full HD 1920 x 1080, integrated speakers, USBport mediaplayer, including wall bracket. Touch function only via external PC/laptop.	<input type="checkbox"/> 400.00	<input type="checkbox"/> 470.00	<input type="checkbox"/> 540.00	<input type="checkbox"/> 570.00	<input type="checkbox"/> 600.00	<input type="checkbox"/> 620.00	<input type="checkbox"/> 640.00
	16	55" LCD multitouch display. UHD/4K 3840 x 2160, integrated speakers, USBport mediaplayer, including wall bracket. Touch function only via external PC/laptop.	<input type="checkbox"/> 580.00	<input type="checkbox"/> 670.00	<input type="checkbox"/> 760.00	<input type="checkbox"/> 850.00	<input type="checkbox"/> 920.00	<input type="checkbox"/> 950.00	<input type="checkbox"/> 990.00
	17	43" Design touch kiosk. Ratio 9:16, full HD 1080 x 1920, portrait format touch display incl. mini PC, WiFi/LAN capable.	<input type="checkbox"/> 690.00	<input type="checkbox"/> 890.00	<input type="checkbox"/> 995.00	<input type="checkbox"/> 1.150.00	<input type="checkbox"/> 1.190.00	<input type="checkbox"/> 1.220.00	<input type="checkbox"/> 1.290.00
	18	Design floorstand system for touch displays from 32" to 55", incl. floor box for PC/notebook integration. Only in connection with order for a touch display.	<input type="checkbox"/> 95.00	<input type="checkbox"/> 160.00	<input type="checkbox"/> 180.00	<input type="checkbox"/> 200.00	<input type="checkbox"/> 215.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 245.00
	19	Design console system for touch displays up to 55". Height approx. 75 cm bottom edge of screen, inclination approx. 32°, including mini PC built into spar, WiFi/LAN capable. Only in connection with order for a touch display.	<input type="checkbox"/> 200.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 260.00	<input type="checkbox"/> 290.00	<input type="checkbox"/> 315.00	<input type="checkbox"/> 330.00	<input type="checkbox"/> 345.00
	20	Touch displays other sizes	on request						

■ LED walls

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	21	LED video wall, please specify the approximate size, indoor or outdoor use in your inquiry and attach a stand drawing to your inquiry. Standing or hanging installation possible.	on request						
	22	Wall mountable LED video wall, with easy installation on flat wall surface, only 43mm deep. Please specify the approximate size with your inquiry and include a stand drawing with your inquiry.	on request						

■ Playback equipment / Notebooks / Apple devices

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	23	MiniPC/mediaplayer – WIN10, Intel core (8 GB RAM/ 128 GB SSD, WIFI)	<input type="checkbox"/> 130.00	<input type="checkbox"/> 150.00	<input type="checkbox"/> 200.00	<input type="checkbox"/> 220.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 240.00	<input type="checkbox"/> 250.00
	24	Notebook, current model, Intel core i5, 15.6", 8 GB RAM, 1920 x 1080, incl. Windows operating system and Windows Office, incl. Kensington lock	<input type="checkbox"/> 145.00	<input type="checkbox"/> 200.00	<input type="checkbox"/> 220.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 245.00	<input type="checkbox"/> 255.00	<input type="checkbox"/> 265.00
	25	Apple MacBook Pro 15", e.g. Ci7/4 x 2.2 GHz/16 GB RAM/15.4" Retina widescreen/Intel Iris Pro/2880 x 1800/minimum 256 GB SSD/HDMI/USB 3.0/German QUERTZ touchpad/HD camera/MacOSx	<input type="checkbox"/> 280.00	<input type="checkbox"/> 330.00	<input type="checkbox"/> 360.00	<input type="checkbox"/> 390.00	<input type="checkbox"/> 415.00	<input type="checkbox"/> 440.00	<input type="checkbox"/> 460.00
	26	Apple add-on: Installation of Mac Office	per processor 40.00						
	27	Apple add-on: Installation of Windows and Windows Office	per processor 55.00						
	28	Apple iPad 9.7", tablet/32 GB/WiFi/iPad case/power adapter / data cable/iOSx	<input type="checkbox"/> 80.00	<input type="checkbox"/> 110.00	<input type="checkbox"/> 115.00	<input type="checkbox"/> 125.00	<input type="checkbox"/> 135.00	<input type="checkbox"/> 140.00	<input type="checkbox"/> 150.00
	29	Apple iPad Pro 12.9" Retina, tablet/128 GB/WiFi/power adapter/ data cable/iOSx	<input type="checkbox"/> 130.00	<input type="checkbox"/> 180.00	<input type="checkbox"/> 200.00	<input type="checkbox"/> 230.00	<input type="checkbox"/> 240.00	<input type="checkbox"/> 250.00	<input type="checkbox"/> 260.00
	30	iPad floor stand, angle adjustment from 0° to 88°, pivotable through 360° in 90° steps, anti-theft protection, USB connection cable, aluminum, metal sheet, silver/charcoal, only in conjunction with order for iPad	<input type="checkbox"/> 80.00	<input type="checkbox"/> 90.00	<input type="checkbox"/> 110.00	<input type="checkbox"/> 120.00	<input type="checkbox"/> 125.00	<input type="checkbox"/> 130.00	<input type="checkbox"/> 135.00

■ Projectors and screens

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	31	4.800 ANSI lumens video/data, 1920 x 1200 incl. standard lens	<input type="checkbox"/> 280.00	<input type="checkbox"/> 340.00	<input type="checkbox"/> 360.00	<input type="checkbox"/> 380.00	<input type="checkbox"/> 410.00	<input type="checkbox"/> 430.00	<input type="checkbox"/> 460.00
	32	7.000 ANSI lumens video/data, 1920 x 1200 incl. standard lens. Interchangeable lens on request.	<input type="checkbox"/> 600.00	<input type="checkbox"/> 730.00	<input type="checkbox"/> 880.00	<input type="checkbox"/> 990.00	<input type="checkbox"/> 1,050.00	<input type="checkbox"/> 1,100.00	<input type="checkbox"/> 1,150.00
	33	Other projectors 10.000, 20.000 ANSI...	on request						
	34	Screens , e.g. 238 x 143 cm (16:9), others sizes and formats on request	<input type="checkbox"/> 210.00	<input type="checkbox"/> 250.00	<input type="checkbox"/> 280.00	<input type="checkbox"/> 300.00	<input type="checkbox"/> 315.00	<input type="checkbox"/> 370.00	<input type="checkbox"/> 390.00
	35	Screens , full white (w/o visible border), e.g. 200 x 113 cm (16:9), others sizes and formats on request	<input type="checkbox"/> 430.00	<input type="checkbox"/> 550.00	<input type="checkbox"/> 630.00	<input type="checkbox"/> 680.00	<input type="checkbox"/> 730.00	<input type="checkbox"/> 750.00	<input type="checkbox"/> 780.00

■ Interpretation technology / audio guide systems

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	36	Interpreter systems for simultaneous translation including interpreter cabins	on request						
	37	Audio guide (sound induction) system comprising 1 x transmitter, 20 x receivers incl. charging case	<input type="checkbox"/> 295.00	<input type="checkbox"/> 385.00	<input type="checkbox"/> 430.00	<input type="checkbox"/> 480.00	<input type="checkbox"/> 550.00	<input type="checkbox"/> 580.00	<input type="checkbox"/> 600.00

■ Sound systems / Stand party sound system

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	38	Active sound system , design speakers up to 30 m ² . Active loudspeaker, 1 wired handheld microphone	<input type="checkbox"/> 370.00	<input type="checkbox"/> 420.00	<input type="checkbox"/> 470.00	<input type="checkbox"/> 510.00	<input type="checkbox"/> 540.00	<input type="checkbox"/> 550.00	<input type="checkbox"/> 560.00
	39	Active sound system with battery mode , speakers classic on stand, 1 wired handheld microphone, Bluetooth, battery mode usage time: approx. 5 hours	<input type="checkbox"/> 170.00	<input type="checkbox"/> 225.00	<input type="checkbox"/> 235.00	<input type="checkbox"/> 260.00	<input type="checkbox"/> 290.00	<input type="checkbox"/> 310.00	<input type="checkbox"/> 320.00
	40	LIVE sound system up to 40 m² , SET incl. 2 loudspeakers on stand, amplifier, radio microphone (optional handheld or clip-on microphone), sound control desk. Loudspeakers in truss on request.	<input type="checkbox"/> 350.00	<input type="checkbox"/> 400.00	<input type="checkbox"/> 450.00	<input type="checkbox"/> 480.00	<input type="checkbox"/> 520.00	<input type="checkbox"/> 550.00	<input type="checkbox"/> 570.00
	41	LIVE sound system up to 60 m² , SET incl. 4 loudspeakers on stand, amplifier, radio microphone (optionally handheld or clip-on microphone), sound control desk. Loudspeakers in truss on request.	<input type="checkbox"/> 410.00	<input type="checkbox"/> 480.00	<input type="checkbox"/> 540.00	<input type="checkbox"/> 570.00	<input type="checkbox"/> 600.00	<input type="checkbox"/> 630.00	<input type="checkbox"/> 660.00
	42	Add-on for sound system: wireless microphone (optionally handheld or clip-on)	<input type="checkbox"/> 100.00	<input type="checkbox"/> 120.00	<input type="checkbox"/> 130.00	<input type="checkbox"/> 140.00	<input type="checkbox"/> 150.00	<input type="checkbox"/> 160.00	<input type="checkbox"/> 170.00
	43	Sound system set for stand party , 2 high power speakers on bass modules, mixer with DJ input and cable microphone	<input type="checkbox"/> 900.00	<input type="checkbox"/> 1,100.00	<input type="checkbox"/> 1,200.00	<input type="checkbox"/> 1,300.00	<input type="checkbox"/> 1,400.00	<input type="checkbox"/> 1,450.00	<input type="checkbox"/> 1,500.00

■ Lighting systems / Stand party stage

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	44	LED with rechargeable battery (floorstand) in set of eight, battery power approx. 8 hours (ideal for atmospheric lighting at short events, evening events, etc.)	<input type="checkbox"/> 340.00	<input type="checkbox"/> 435.00	<input type="checkbox"/> 560.00	<input type="checkbox"/> 580.00	<input type="checkbox"/> 600.00	<input type="checkbox"/> 620.00	<input type="checkbox"/> 640.00
	45	Light set, tripod-mounted, exhibition stand , 4 effective spot/flood lights on 2 design stands to illuminate small exhibition stand. Incl. cabling, installation and disassembly.	<input type="checkbox"/> 520.00	<input type="checkbox"/> 600.00	<input type="checkbox"/> 660.00	<input type="checkbox"/> 720.00	<input type="checkbox"/> 750.00	<input type="checkbox"/> 780.00	<input type="checkbox"/> 800.00
	46	Effect lights and moving heads, LED lights, LED strips, LED pillars, design lights for floor and truss-mounting	on request						
	47	(Stand party) Stage set with lighting , incl. stage 3 x 2 m, 4 tripod light stands with high power spotlights, 8 set battery color LED's. Incl. cabling, installation and disassembly.	<input type="checkbox"/> 1,300.00	<input type="checkbox"/> 1,600.00	<input type="checkbox"/> 1,900.00	<input type="checkbox"/> 2,100.00	<input type="checkbox"/> 2,300.00	<input type="checkbox"/> 2,450.00	<input type="checkbox"/> 2,600.00

■ Trusses and accessories

Quantity	Item no.	Description	1 day	2 days	3 days	4 days	5 days	6 days	7 days
	48	Trusses , 3-point/4-point, optionally in black or silver					on request		
	49	Motor hoists , manual or electric operation, accessories included					on request		

■ BTL next GmbH, Munich Branch Office

Advisory service – Planning – Organization – Operating
All media services provided

Tel. +49 89 354760-10 E-mail messteam-muenchen@btl-x.de
Fax +49 89 354760-29 www.btl-x.de

See the previous pages for extracts from our range. Please call us up or fax us this page.

We would be pleased to advise you during the planning stage as well as offering you a full service prior to, during and after the trade fair!

For short notice orders as of one week prior to the start of the event, we reserve the right to impose a surcharge. All offers are subject to availability and applicable only to Messe München GmbH trade shows held on the grounds of the Messe München Exhibition Center. We reserve the right to make such technical alterations as are deemed necessary.

Following receipt of your order, we will send you a written order confirmation. Please be sure to fill in your VAT number on page 1.

Any contract concluded exists directly between the exhibitor and the given contractor of Messe München GmbH.
The General Terms of Business and rental of btl next GmbH apply.

Yes. I herewith order the products indicated for the exhibitor named on page 1.

Please call me at the following phone number:

Installation set-up day and time (morning/afternoon) requested

Phone no.

Contact for delivery / installation on site with mobile phone number

Place / date

Company stamp and legally binding signature of exhibitor

■ General Terms and Conditions of Lease of btl next GmbH

Amtsgericht Düsseldorf (registration court) – HRB 90111
Managing Director: Michael Terwint

1. Applicability, Preface

- a) The following General Terms and Conditions of Lease (hereinafter GTCL) are part of all our offers and contracts regarding a lease and shall also be applied to all future lease contracts with the renter. As far as there are deliverables and performance (e.g. program compilations, planning, construction and assembly work) to be carried out on the basis of a lease contract, our General Terms and Conditions (GTC) shall also apply in this context.
- b) We do not recognize any general terms and conditions of the renter which are in opposition or deviate from our conditions of lease, unless we have explicitly consented in written form to their validity. Our GTCL shall also apply if we leave the lease object to the renter unconditionally and without restriction despite our knowledge of general terms and conditions of the renter which are in opposition or deviate from our GTCL. All agreements made between the renter and us for the purpose of carrying out this contract are fixed in writing in the individual contract including these conditions and, in the case of Nr. 1. a) second sentence, the GTC.
- c) Our offers are subject to change unless they have been explicitly marked as binding. The lease contract is considered as awarded upon receipt of our written order confirmation or when the lease object is handed over.
- d) Consumer in the sense of these GTCL is a natural person unless the purpose of conveyance of the lease object is predominantly of commercial nature or can be attributed to his or her self-employed professional activity. Whereas Entrepreneur in the sense of the GTC are natural persons, legal entities or partnerships which act on behalf of their commercial or self-employed professional activity in the moment of concluding the contract. Renter in the sense of these GTCL are Consumers and Entrepreneurs likewise.

2. Lease Object

Subject of the lease contract are the individual devices listed in our order confirmation including accessories. We reserve the right to replace the listed devices with other devices of the same quality.

3. Lease Period, Leasing Price, Deadlines, Force Majeure

- a) The lease period commences and ends at the points in time stated in the relevant lease contract, at the latest at the relinquishment and at the earliest at the restoration of the object of lease respectively.
- b) The rental fee to be paid is stated in the lease contract. If there is no rental fee included in the contract for individual relinquished items, the usually invoiced and appropriate rental fee shall apply.
- c) If we fail to deliver the leased device in time, the renter shall grant us an appropriate period of grace.
- d) If the renter should get into default of acceptance or if the renter negligently breaches his obligation to co-operate, he is obliged to pay the rental fee in full for the period of default of acceptance or the period of default caused by the violation of the obligation to co-operate. We reserve the right to demand compensation for damages including any additional expenses.
- e) War, strikes, lock-outs, lack of raw materials and energy supply, operational and transport interruptions and official orders—also if such events make the execution of the business concerned uneconomical for the foreseeable future—as well as all cases of force majeure, any of which could also affect our suppliers, release us from our duties arising from the lease contract for the duration of the interruption and the scope of their effects. Such events entitle us to withdraw entirely or partly from the contract without granting the renter being entitled to demand compensation.

4. Shipment, Packaging, Risk of Loss

- a) The shipment of lease objects is made in standard packaging only. Should the Entrepreneur request the lease object to be shipped to a place other than the agreed place of fulfillment, the risk of loss is passed on to the Entrepreneur as soon as the lease object is handed over to the transport company or when the leased object is loaded onto vehicles of the Entrepreneur. The route of shipment and the means of transport shall be determined by us unless otherwise agreed. This also applies if the means of transport and the transport company are selected by us and also if we bear the transport costs by way of exception. If the shipment should be delayed due to reasons the renter is responsible for, the risk of loss shall be passed on to the renter on the date when the renter upon receipt of the readiness for shipment notification.

- b) The renter shall make complaints with respect to transport damage directly to the transport company within the special time periods stipulated therefore and shall notify us thereof. Any Consumer's warranty rights remain unaffected by this provision.

5. Payment of the Rental Fee

- a) If the rental fee is to be paid in a single payment pursuant to the lease contract, the rental fee is due immediately after the agreed ending date of the lease and the invoiced amount shall be paid in full by the Entrepreneur within 30 days after the ending date of the lease, and by the Consumer within 30 days after receipt of our invoice. We reserve the right to fully or in part demand payment of the agreed rental fee in advance. If the rental fee is invoiced on a monthly basis, it shall be paid monthly in advance.
- b) We are not obliged to accept checks or bills of exchange. Checks and bills of exchange shall only be accepted on account of performance.
- c) If the renter defaults on a payment incumbent on him, we shall, irrespective of whether further default damage is claimed, be entitled to invoice default interest at the rate of five percent above the ECB base rate for Consumers and at the rate of nine percent above the ECB base rate for Entrepreneurs. Vis-à-vis Entrepreneurs we have a legal entitlement to payment of a flat charge amounting to EUR 40 in the case of default of payment.
- d) Setting off a claim with counterclaims is excluded unless it takes place with a debt which has been recognized by us or has become res judicata or which originates from the same contractual relationship. Rights of retention are excluded for Entrepreneurs. Consumers can only exercise a right of retention if their counterclaim is based upon the same contractual relationship.
- e) If there are doubts concerning the renter's solvency, particularly if there are payments in arrears, we can request securities and revoke agreed payment targets irrespective of further claims.
- f) We reserve the right of cession as well as the right of entitlement of a third party to collect our claim against the renter. The renter has to obey the directions of these third parties to whom we have ceded the claim and of the third parties we have permitted to collect the debt respectively. Any objections or exceptions of the renter remain unaffected.
- g) Payments with discharging effect can only be performed to PMF Factoring GmbH to which we have ceded our claims based upon the business relationship with the renter by means of a factoring contract. This does not apply to amounts of prepayment, up-front payment and down payment.

6. Warranty, Compensation, Limitation of Liability

- a) If there are justified complaints due to defects of the lease object, we shall rectify the defect or replace the defective lease object with a faultless one depending on our choice or release the renter from the contract. If we have decided to rectify the defect or to replace the defective lease object with a faultless one and both remedies show to have failed ultimately, the renter shall be entitled to demand a termination of the leasing relationship.
- b) If the lease object is examined upon the renter's request and if the lease object does not show any defects during that examination, the renter shall reimburse the expenditure which we thus incurred or which came about due to work on the lease object.
- c) If the renter further processes the lease object or carries out modifications thereto, a warranty based on defects of the lease object is excluded.
- d) As far as nothing else is agreed upon in the contract, the following applies for our liability:
 - Our contractual and non-contractual liability is confined to claims that are based on intent or gross negligence, unless the violation affects an essential contractual duty. In case of the violation of such an essential contractual duty caused by ordinary negligence, the liability for compensation is limited to the, typically occurring, direct damage which was foreseeable in the moment of the conclusion of the contract.
 - The term essential contractual duty is defined as a duty whose fulfillment in the first place permits the duly execution of the contract and on whose observance the other party may rely under regular circumstances.
 - For Entrepreneurs the limitation of claims for compensation begins with the end of the month containing the closing date of the assignment irrespective of awareness, unless the claim can be based on intent.

- The above limitations of liability equally apply to the liability of legal representatives and any auxiliary persons.
 - The compulsory liability pursuant to the German Product Liability Act (Produkthaftungsgesetz), the pre-contractual liability, the liability for any guarantees or fraudulent intent as well as the liability for faulty damage to life, body and health remains unaffected.
 - e) Compensation claims of the renter due to delays or the impossibility to lease are limited to the agreed rental fee of the delayed or missing lease object except in case of gross negligence or intent.
- 7. Use and Maintenance of the Lease Object**
- a) The renter is obliged to use the lease object with due care and in a proper way. In particular, the renter has to carefully observe the instructions for use and the recommendations for maintenance and care which were supplied with the lease object. The renter is furthermore obliged to insure the lease object in the manner common for this sector of industry, amounting to the replacement value.
 - b) Serial numbers, manufacturer signs and other identification means which are attached to the lease object may not be removed, covered or distorted in any way.
 - c) The renter is only entitled to carry out modifications, installations, extensions and similar work to the lease object with our prior written consent. Upon our request, the renter shall at the time of termination of the leasing contract be obliged to reproduce the previous condition of the lease object and bear the costs therefor. If we do not exercise this right at the time the leasing contract is terminated and if the renter returns the lease object in the condition produced by him, the renter cannot demand reimbursement of the costs incurred for the modification, installation, extension and similar work carried out to the lease object.
 - d) The renter is responsible for all damage which occurs due to improper use of the lease object.
- 8. Loss of the Lease Object**
- a) The renter bears the risk of an accidental loss and an accidental deterioration of the lease object for the duration of the leasing contract. Such events do not release the renter from observing the duties accepted in the leasing contract, in particular, the payment of the rental fee. The renter is obliged to inform us in writing without delay should one of these events occur.
 - b) If the renter is responsible for the loss or the deterioration of the lease object, the renter is obliged, depending on our choice, to put the lease object back in its contractual condition or to replace the lease object with another one of a similar quality and to transfer to us the ownership thereof or to reimburse the value of the lost or the loss of value of the deteriorated lease object. If we choose reimbursement, we shall, if possible, furnish the renter with a lease object of a similar quality in order to continue the lease contract.
 - c) In the event that the lease object is lost or deteriorates due to reasons the renter is responsible for, the renter hereby assigns to us any future claims against insurers, to which the renter is entitled to in accordance with an insurance policy.
- 9. Third-Party Rights, Information Requirements**
- a) The renter is obliged to keep the lease object free of any and all third-party rights brought to bear on the lease object. If such a right is claimed, the renter has to inform us thereof without delay. In particular, the renter shall inform us without delay via telephone of any announced or already processed garnishment, seizure or other third-party influence on the devices (e.g. by means of a levy of execution) and confirm this to us in writing or via facsimile within 24 hours. The renter shall make our rights of ownership clear to any third party and shall explicitly inform third parties of this, if necessary.
 - b) The renter shall bear all costs incurred in asserting our legal rights in order to defend us against asserted third-party claims.
- 10. Return of the Lease Object**
- a) At the end of the lease period the renter shall duly and without delay return the lease object to us at the renter's expense and risk.
 - b) If the return of the lease object is delayed by the renter, the renter shall pay the agreed rental fee pro rata for every day of delay as a minimum irrespective of any further claims of compensation.
 - c) If the lease object is not returned in the same condition, the renter shall compensate us for the damage incurred, in particular pay the agreed rental fee pro rata for the duration of any repair. The Consumer is explicitly permitted to provide evidence for the fact that no damage has arose from rental default or that the damage is significantly lower than the flat charge claimed for the duration of the repair.
- 11. Cancellation by the Renter**
- If the renter resigns from the lease contract due to reasons we are not responsible for, the renter has to pay flat-rate compensation amounting to 30% of the contract value. If the cancellation is effected less than four weeks prior to the beginning of the agreed leasing time, we will assess 45%, in case of less than two weeks, we will assess 60% and in case of less than one week we will assess 75% of the contract value as a flat-rate compensation. If the cancellation is effected during the agreed leasing time, every day of use of the lease object has to be recompensed fully, for every day of non-usage, we will assess 90% of the contract value. The day of reception of the notification of cancellation is considered as a full leasing day. The Consumer is explicitly permitted to provide evidence for the fact that no damage has arose from rental default or that the damage is significantly lower than the afore mentioned correspondent flat-rate compensation.
- 12. Data Protection pursuant to EU General Data Protection Regulation (GDPR)**
- a) General remarks
 - Personal data collected and processed by us in connection with contract conclusion and contract processing serves the exclusive purpose of contract establishment, content-related formulation, contract execution or processing (art. 6 sect. 1 b GDPR). It is not forwarded to third parties as a matter of principle. For payment processing purposes, the payment data required for this will be forwarded to the credit institution commissioned to execute payment, the factoring provider appointed and the shipping contractor employed should shipping services be needed. Usage of personal data thus occurs to the extent necessary only or insofar as we are obliged to do so by law or court judgment or, if necessary, in order to prevent the misuse of our IT infrastructure.
 - b) Storage
 - We store the personal data of the renter beyond the end of the purpose for which the data was collected for only as long as this is required by law (notably tax law).
 - c) Rights of the renter with regard to his or her personal data
 - aa) Information
 - The renter may demand information from us as to whether we are processing personal data concerning him or her. Should this be the case, the renter is entitled to information on this personal data and to the further information stated in art. 15 GDPR.
 - bb) Correction
 - The renter is entitled to correction of the incorrect personal data concerning him or her and, pursuant to art. 16 GDPR, may demand the completion of incomplete personal data.
 - cc) Deletion
 - The renter is entitled to demand of us that the personal data concerning him be deleted without delay. We are obliged to delete it without delay, notably insofar as one of the following reasons applies:
 - The personal data is no longer needed for the purposes for which it was collected or otherwise processed;
 - The renter revokes the consent he gave, on which the processing of his data was based, and there is no other legal basis for the processing;
 - The personal data was processed unlawfully.
 - The right to deletion does not exist insofar as the personal data is required for the assertion, exercise or defense of our legal claims.
 - dd) Limitation of processing
 - The renter is entitled to demand of us that the processing of his data be limited if
 - the renter disputes the correctness of the data, and we therefore examine the correctness;
 - the processing is unlawful, the renter however rejects deletion and demands instead the limitation of usage;
 - we no longer need the data but the renter needs it for the assertion, exercise or defense of legal claims;
 - the renter has objected to the processing of his or her data, and it has not yet been established whether our justified reasons outweigh the renter's reasons.
 - ee) Data transferability
 - The renter is entitled to receive the personal data concerning him or her that he or she has made available to us in a structured, standard and machine-readable format and to have it transferred by us without hindrance to another responsible party insofar as the processing is based on the former's consent or a contract and is carried out by us with the aid

of automated procedures.

- ff) Right of revocation
Insofar as the processing of the renter's data is based on his consent, he is entitled to revoke his consent at any time.
- gg) Exemption from costs and right of complaint
The exercise of your above rights is principally free of charge for you.
You are entitled to lodge any complaints you may have directly with the supervisory authority under data protection law responsible for us.
- d) Office responsible / contact
You may contact us concerning inquiries related to data protection law and the assertion of data protection rights via the following contact data. Office responsible pursuant to GDPR:
BTL next GmbH
Andreas Hahn
Data Coordinator
Bochumer Straße 89
D-40472 Düsseldorf
Tel.: +49-211-90 449-0
Fax: +49-211-90 449-555
E-mail: datenschutz@btl.eu
Internet: www.btl-x.de

13. Choice of Law, Place of Fulfillment, Court of Venue, Consumer Dispute Settlement, Preference of the German Copy, Severability Clause

- a) The contract shall be governed by the law of the Federal Republic of Germany under exclusion of the United Nations Convention on Contracts for the International Sale of Goods (CISG). Regarding business relationships with Consumers this choice of law is applicable only as far as the Consumer does not lack the protection granted by compulsory law of the state where his habitual residence is located.
- b) For the Entrepreneur and for us, the place of fulfillment and payment is our place of business.
- c) For Merchants, the court of jurisdiction for all disputes arising from the contractual relationship, including its validity, shall be the competent court at our place of business or the general court of jurisdiction of such renter depending on our choice.
- d) Online dispute resolution platform and consumer dispute resolution:
The European Commission provides a platform for online dispute resolution that can be found at <http://ec.europa.eu/consumers/odr/>. We do not participate in dispute resolution proceedings before a consumer arbitration body.
- e) This English language version of the GTCL is a translation of the original German Language version. If there are any contradictions or inconsistencies between the original German Language version of the GTCL and any version or translation of the GTCL in any other language the German Language version shall prevail.
- f) Should any of the provisions contained in these GTC or the contract be legally invalid, the validity of the remainder of the contract's provisions shall remain unaffected by this circumstance.

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